



VARILITE™

Contact: Sandy Dodge
4000 1st Avenue S., Seattle, WA 98134
206-676-1450
206-343-5793 (Fax)
info@varilite.com
www.varilite.com

FOR IMMEDIATE RELEASE:

VARILITE NAMES RGK WHEELCHAIRS, INC. AS ITS DISTRIBUTOR FOR CANADA

MARCH 17, 2003, Seattle, Wash. — VARILITE™ and RGK® WHEELCHAIRS, INC. have entered into an agreement that makes the Ottawa based company the exclusive distributor of VARILITE seating and positioning systems in Canada.

“VARILITE sales are increasing rapidly in Canada and our relationship with RGK WHEELCHAIRS, INC. will improve our ability to meet customer needs,” said Kevin Coleman, VARILITE Sales Manager. “In the past, we have shipped to Canada from Seattle. Starting April 1, 2003, RGK WHEELCHAIRS, INC. will stock our products in Ottawa, which will shorten order fulfillment time dramatically. In addition, RGK WHEELCHAIRS, INC. representatives will provide clinical support to therapists and dealers across Canada.”

Reg McClellan, President/CEO of RGK WHEELCHAIRS, INC., states, “VARILITE’s comprehensive line of seat cushions, back supports, hip belts, chest harnesses, and ankle supports is a perfect complement to our ultra-light wheelchairs. Postural support and enhanced mobility is job number one for RGK WHEELCHAIRS, INC. and VARILITE, which makes it a pleasure for us to work together to meet the needs of people with a disability.” Prior to founding RGK WHEELCHAIRS, INC., Mr. McClellan introduced Quadra and, Kuschall® wheelchairs to the Canadian marketplace.

About VARILITE

VARILITE products are manufactured in Seattle, Washington and distributed internationally by the medical division of Cascade Designs, Inc. In addition to VARILITE products, Cascade Designs, Inc. manufactures products for outdoor recreation, travel, and military markets. For information about VARILITE, visit www.varilite.com.

About RGK Wheelchairs, Inc.

RGK WHEELCHAIRS, INC. is a privately owned company founded in 2002 to market and promote RGK Wheelchairs (www.rgklife.com) in North America. Their wheelchairs are BESPOKE manufactured in the West Midlands of England for distribution to countries around the world. In Canada call 1-613-841-7549.